

CFG annual conference

UNIT4

Financial Resilience: How to supercharge your decision making and planning

10/13/2021





In Business for Nonprofits

Financial Resilience: How to supercharge your decision making and planning

UNIT4

Your host today from Unit4



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Agenda

Introduction

About Unit4

Why we are all here

What's coming next?

The post-modern ERP era

Q&A



About Unit4

Unit4 is the leader in
enterprise software for
**people-centric
organizations**



3,000
employees



Generating more than
\$400M
revenue

400
nonprofits



Operating in
25
countries

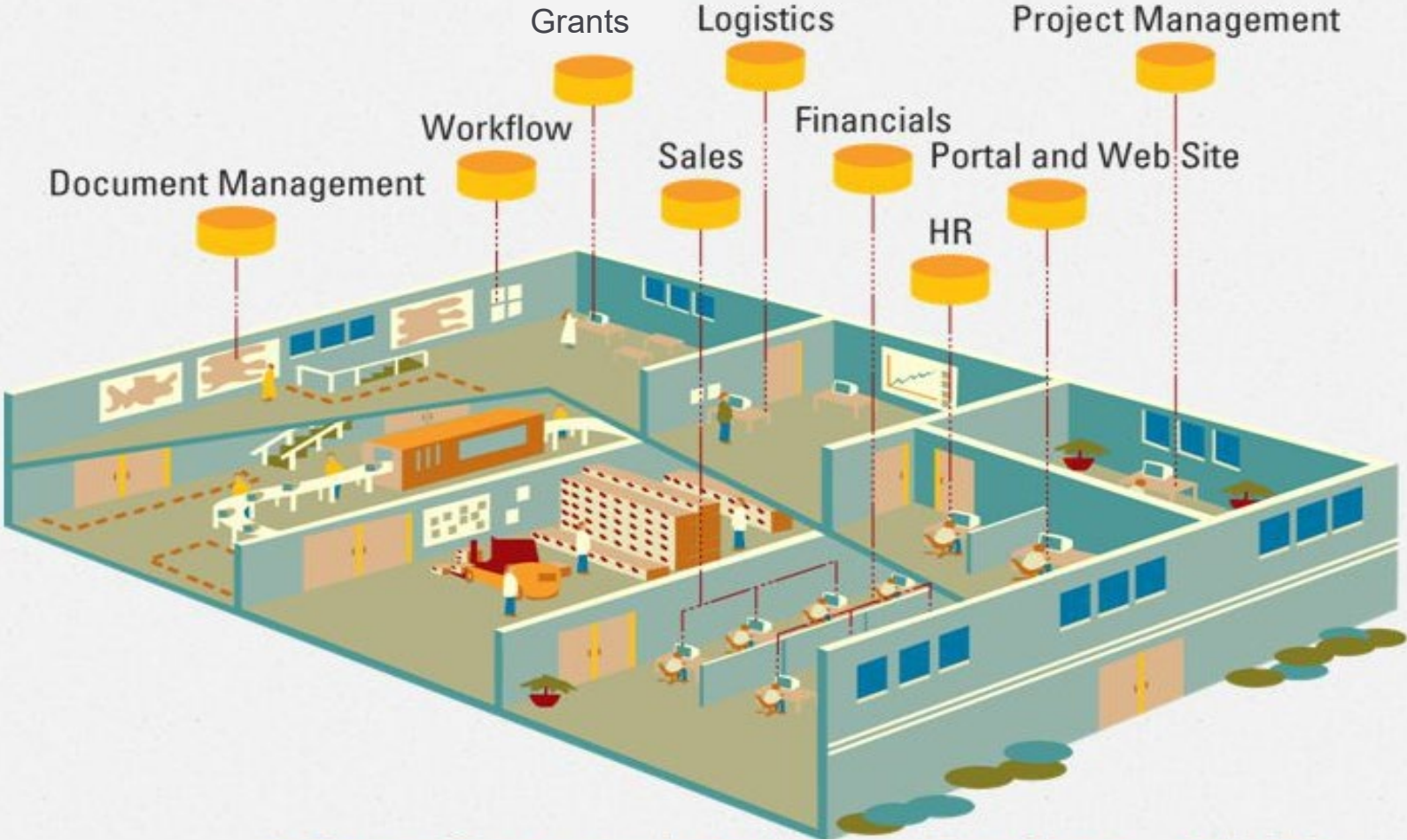
35,000
clients



Nonprofits agree



Move to Post Modern ERP Systems



The Organization before ERP

Move to Post Modern ERP Systems



The Organization after ERP

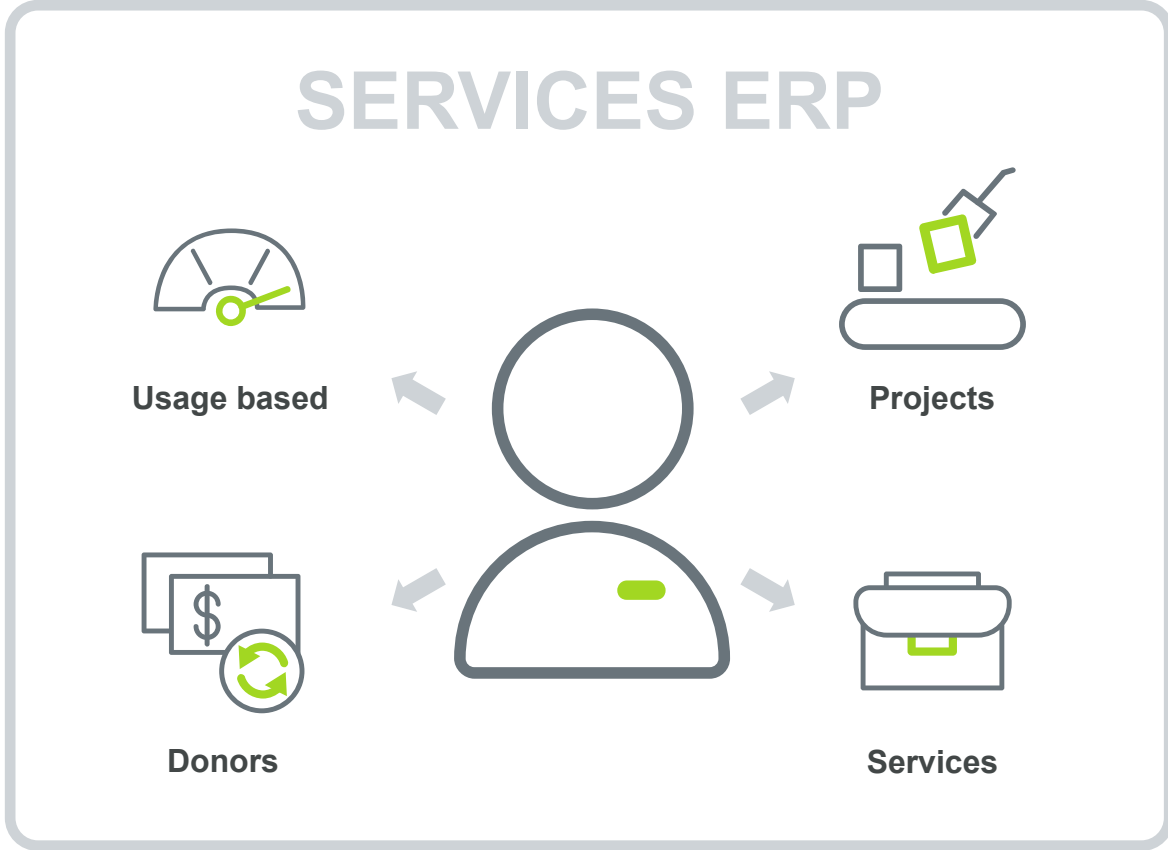
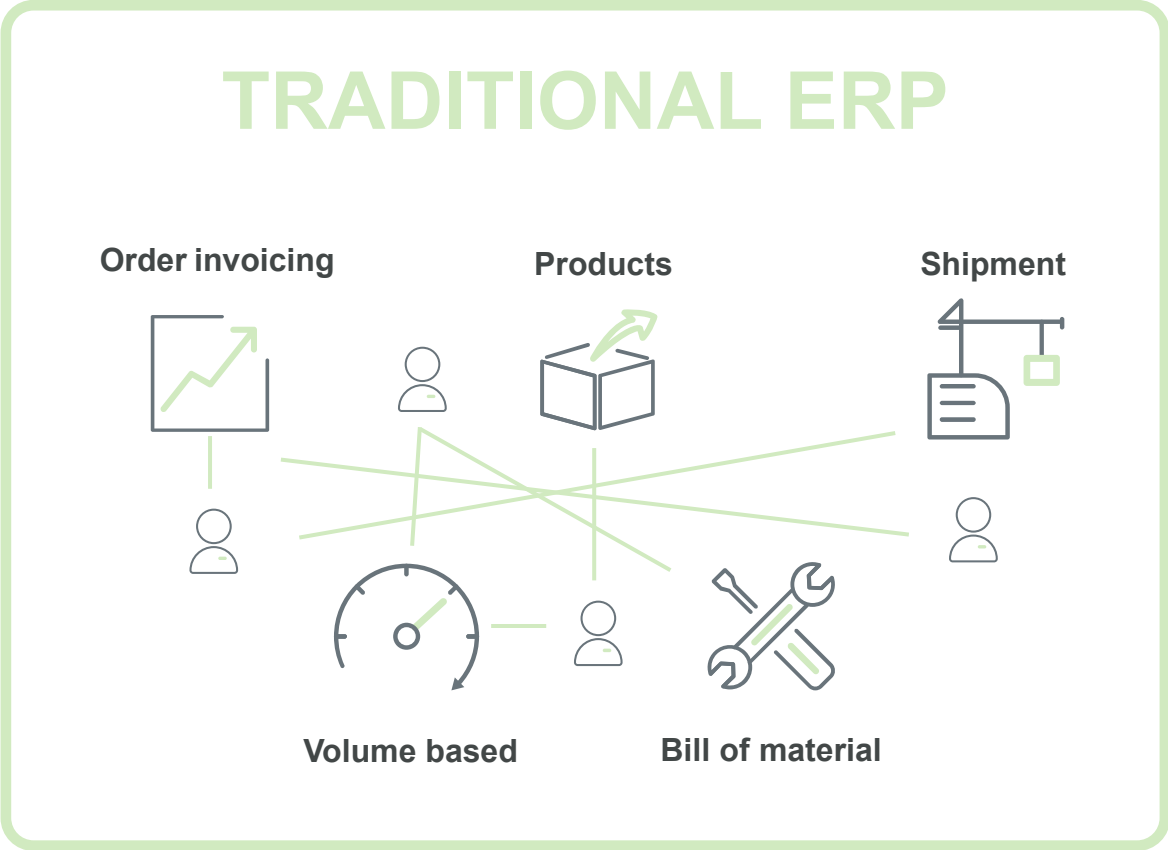
Move to Post Modern ERP Systems



Move to Post Modern ERP Systems



Our unique focus on the service economy



Traditional ERP players do not adequately serve the complex business needs of services organizations

- Pace of technology means no single vendor can provide everything
- APIs is dominant way of interfacing
- Common Data Model for Nonprofits sets a standard for interoperability
- Trend of moving away from monolithic ERP into an application mesh with loosely coupled apps





Usage based



Projects

UNIT4 ERP^X

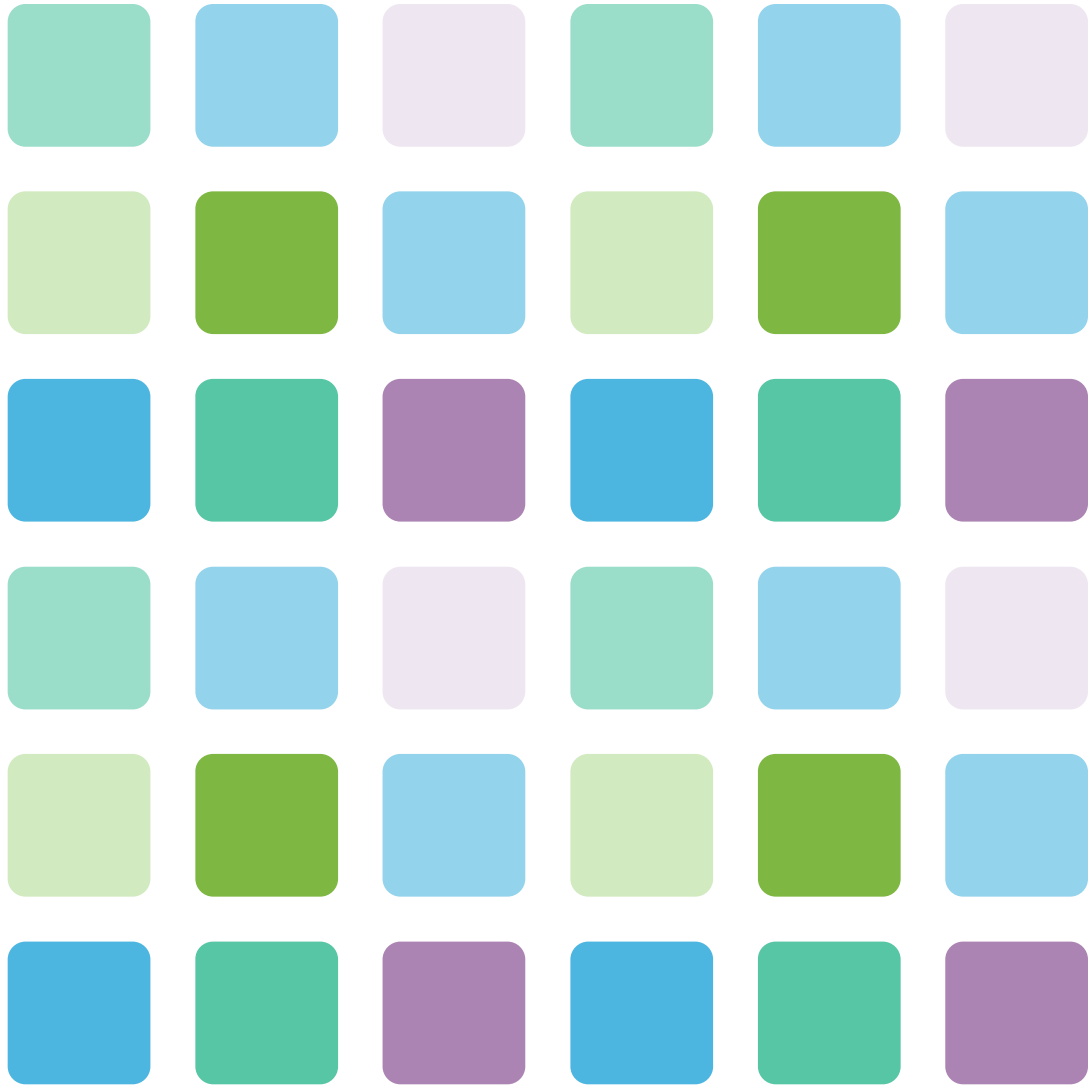


Donors



Services





**A typical Non-Profit
organization
will have**

50- 100

**software applications &
external data sources**

“Where do we capture your grants?”

“How do we check suppliers and donors on good conduct?”

“Where do we capture monitoring and impact data?”

“How do we manage fundraising and capture donations?”

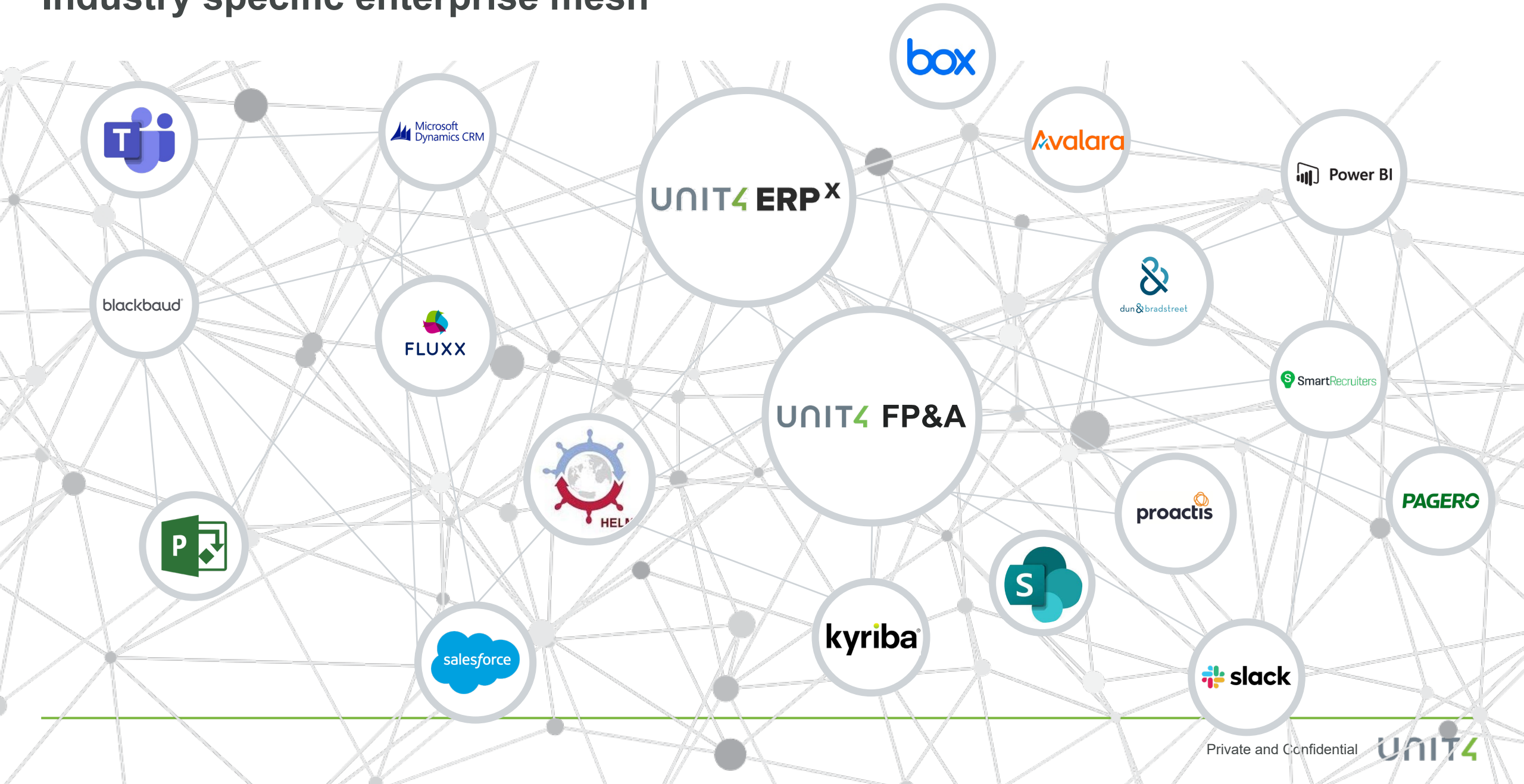
“Where do we store all of our documents?”

“How to we internally collaborate on projects and programs?”

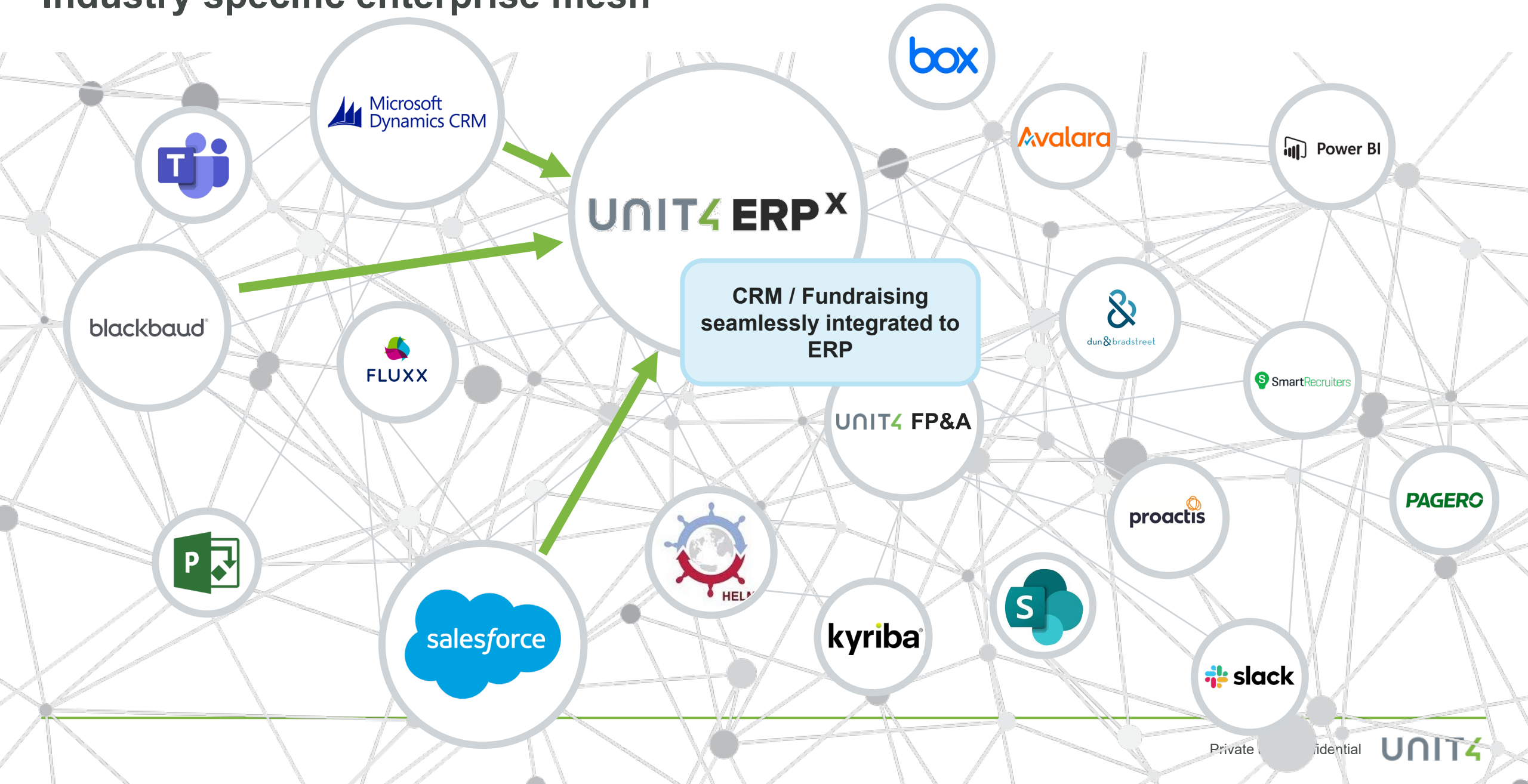
“How do we run campaigns and events?”

“How do we ensure exchange rates are up to date?”

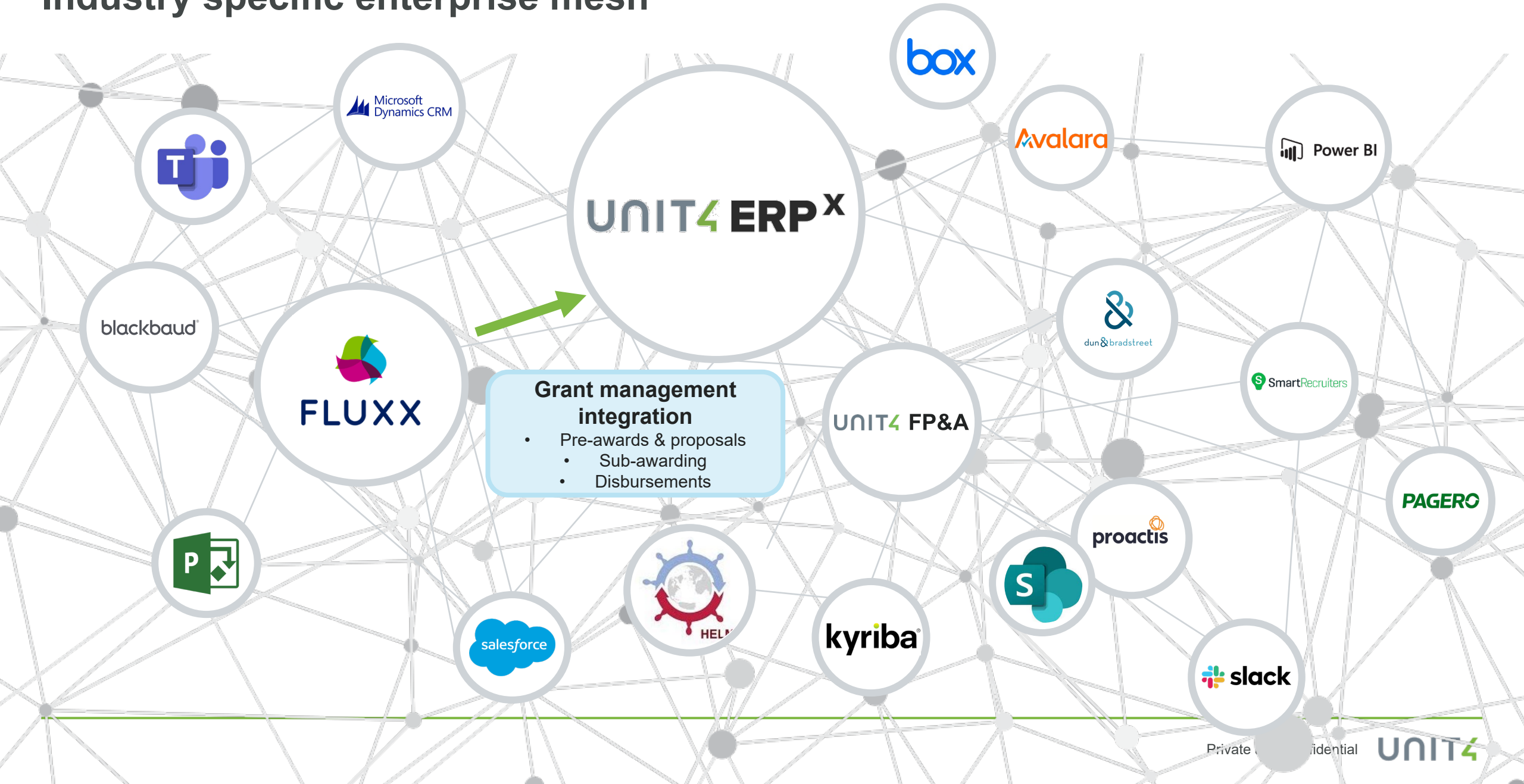
Industry specific enterprise mesh



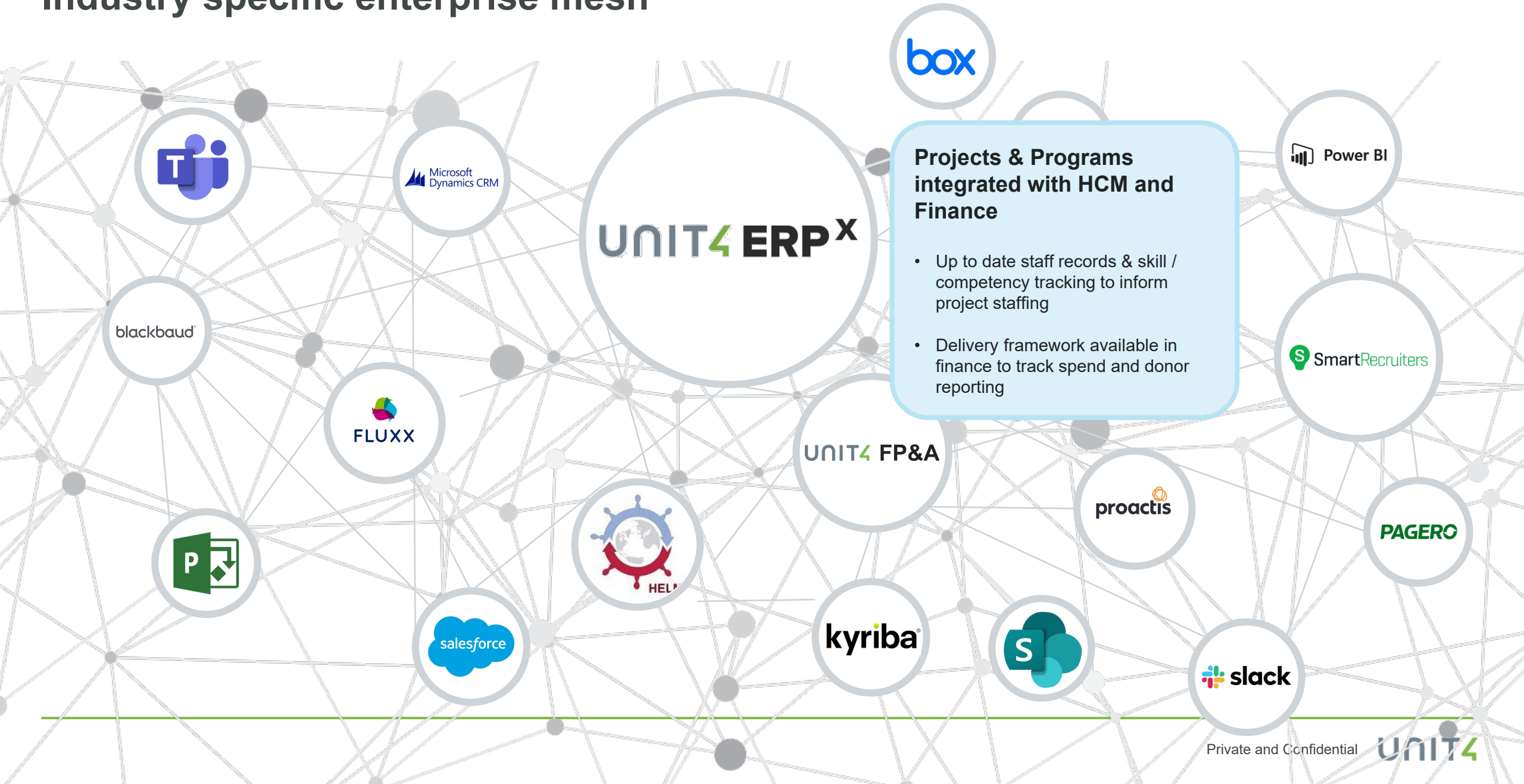
Industry specific enterprise mesh



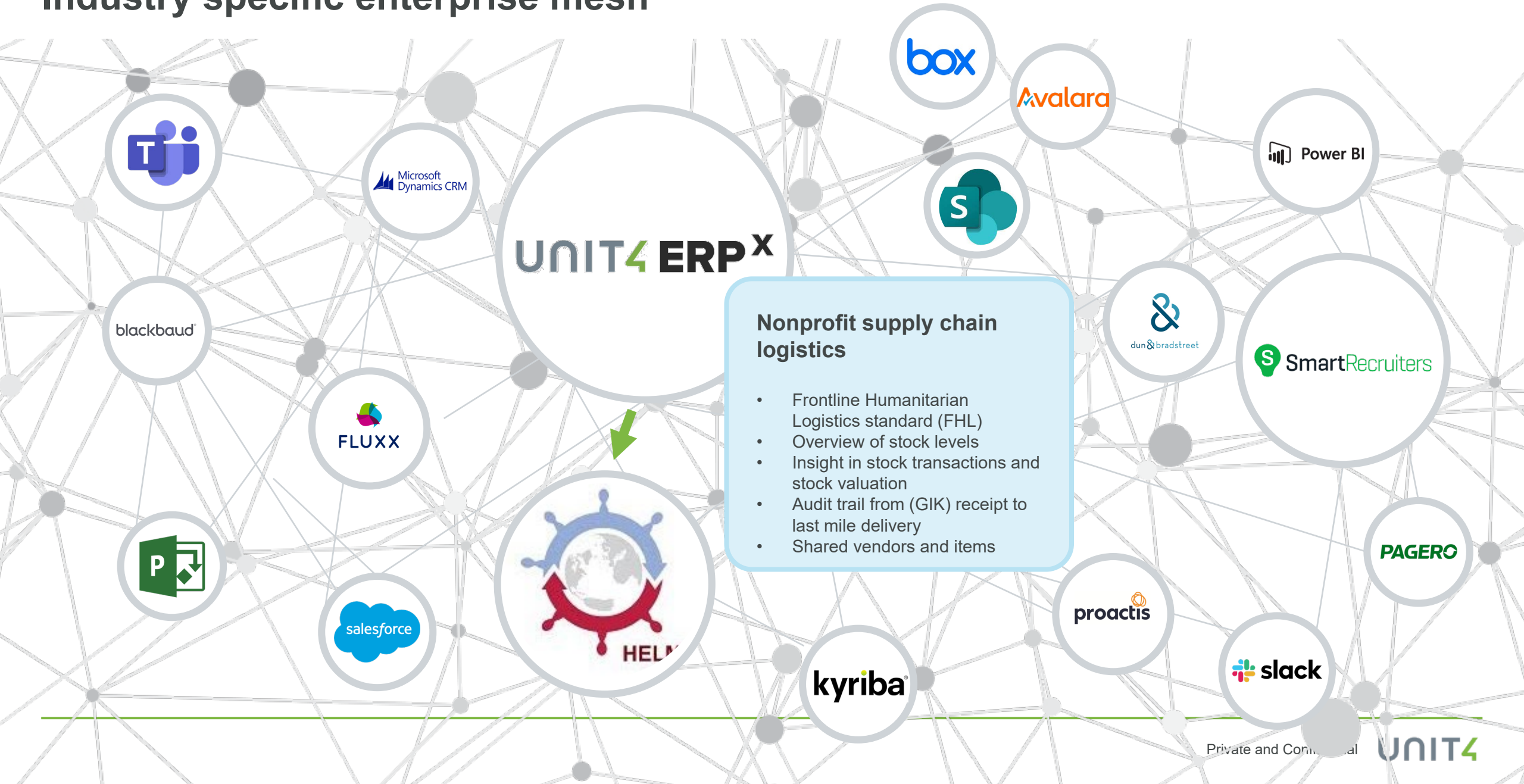
Industry specific enterprise mesh



Industry specific enterprise mesh



Industry specific enterprise mesh



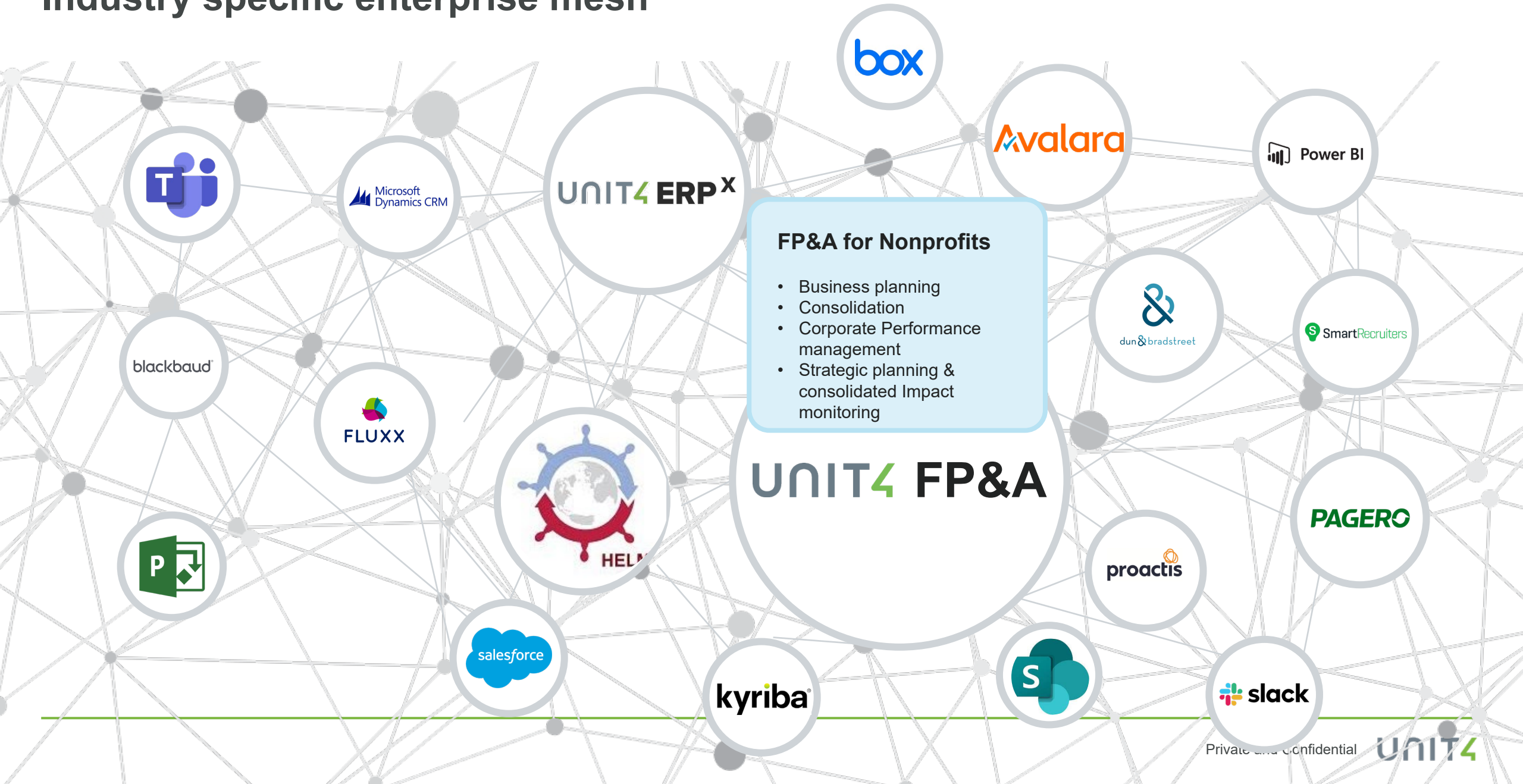
UNIT4 ERP X

Nonprofit supply chain logistics

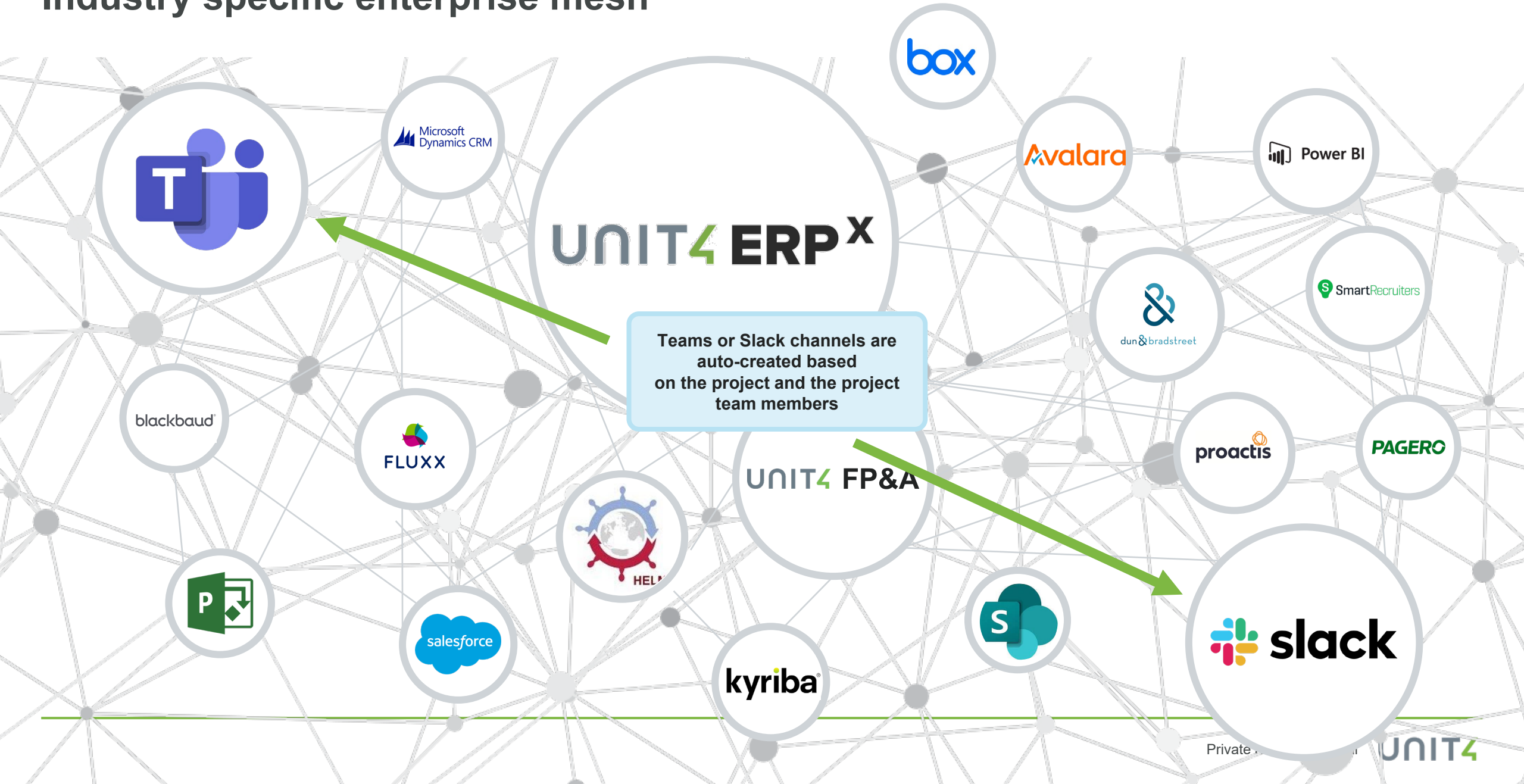
- Frontline Humanitarian Logistics standard (FHL)
- Overview of stock levels
- Insight in stock transactions and stock valuation
- Audit trail from (GIK) receipt to last mile delivery
- Shared vendors and items



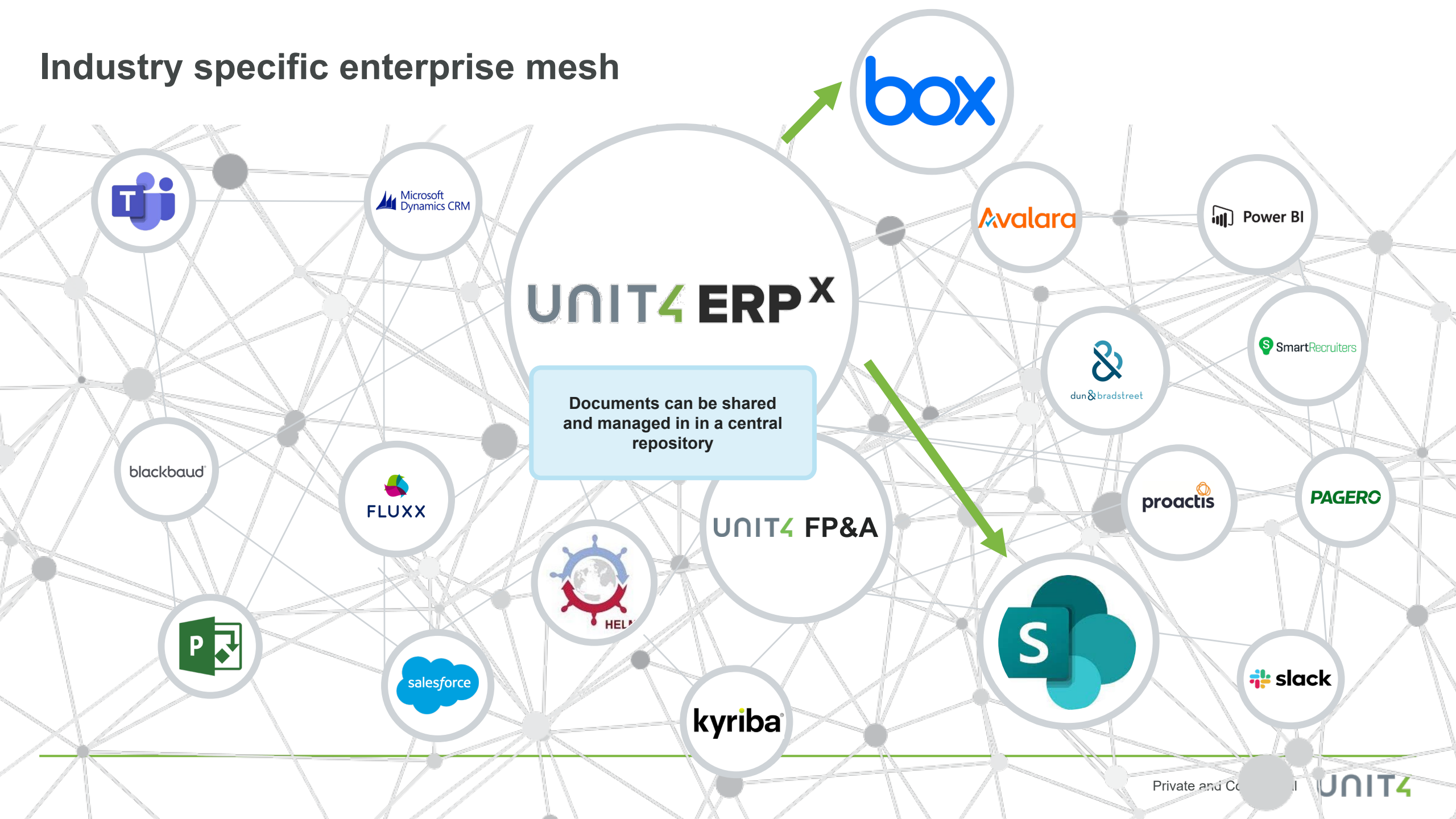
Industry specific enterprise mesh



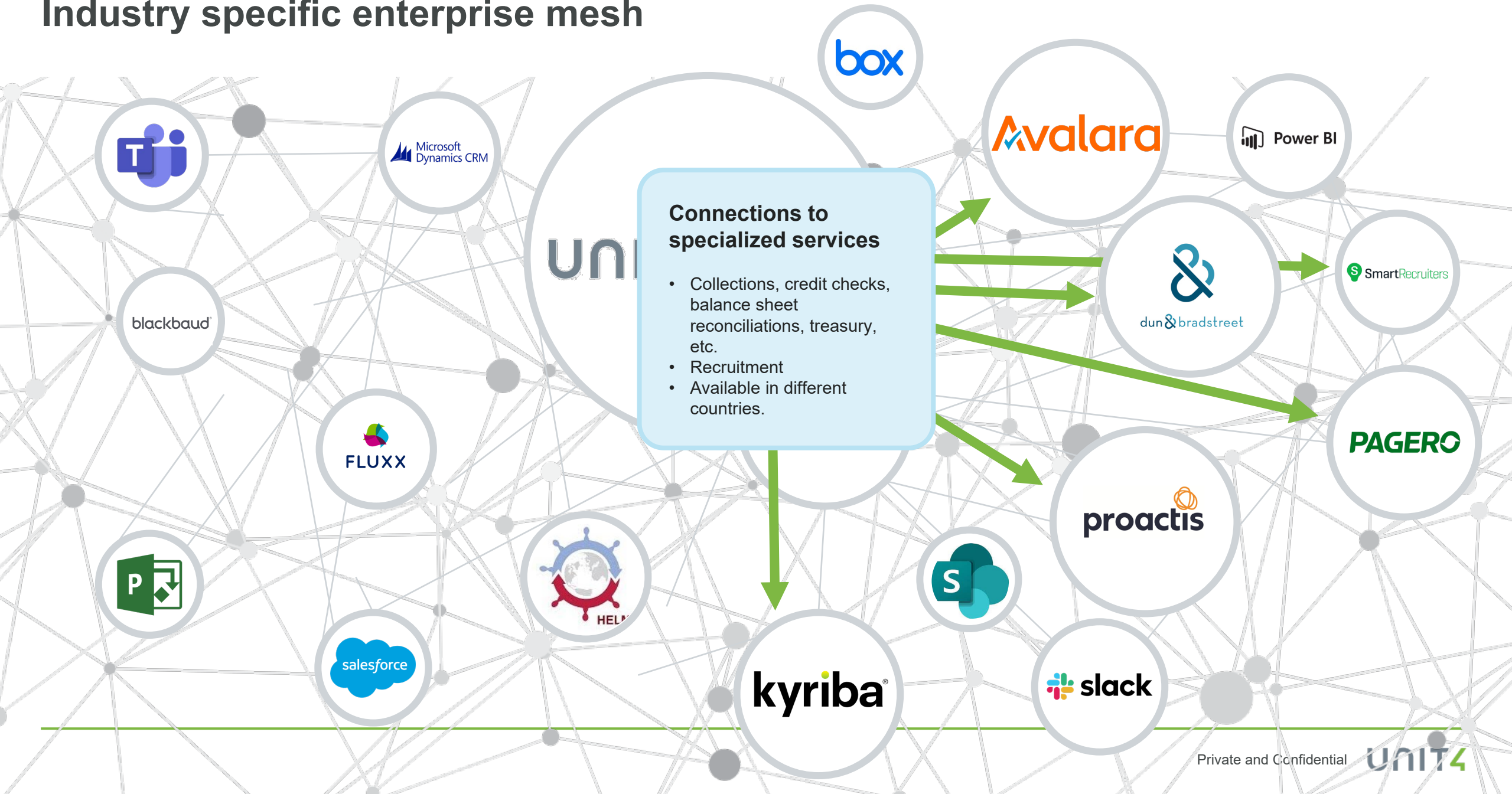
Industry specific enterprise mesh



Industry specific enterprise mesh



Industry specific enterprise mesh



Common Data Model for Nonprofits

Is a standardized definition of a data model, including all objects and attributes for the sector that is the first built specifically with and for the nonprofit sector.



The Common Data Model has been made publicly available on Github for software vendors and organizations to use

Benefits for Nonprofits

Pick and choose apps that are right for your business

Connect apps and share data seamlessly

Combine information and get better insights for planning and decision making



Q&A

